



When it comes to batch manufacturing, we need to be in the mix.



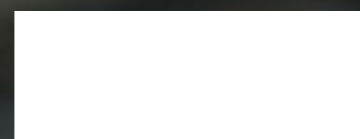
VICINITY

Complex Formulas. Simple Solutions.

VICINITYSOFTWARE.COM

WHY?

You mean besides the fact we're the premier software developer for the formula manufacturing industry? And that we offer expert solutions built specifically for your market?



- FOOD
- BEVERAGE
- PAINT
- CHEMICAL
- BREWING
- DISTILLERY
- BAKING
- FLAVORS
- PHARMACEUTICAL
- NUTRACEUTICAL
- PERSONAL CARE
- COSMETICS



And that's just the beginning. Our sole focus is on the unique issues of formula manufacturers. Go ahead, put us to the test. We're ready to mix it up with anyone.

Take a look at 17 more reasons you need to consider Vicinity.

1. LABOR TRACKING

Compare budgeted time to actual time for each production stage to pinpoint and correct productivity variances.

2. STREAMLINED FORMULA MANAGEMENT

View formula management as integral to your operation rather than an afterthought. Laboratory formulas can be segregated from production formulas to ensure experimental formulas do not make their way into production. Each formula can be assigned its own set of searchable attributes, so formulators can quickly find formulas they need — whether you manage 30 formulas or 30,000.

3. FORMULA VERSION CONTROL

Track multiple formula versions and revisions — and dynamically switch between versions as needed to provide greater flexibility in Production Control.

4. MULTI-FACILITY SUPPORT

Easily modify formulas and routing for each facility, and then develop production and capacity plans that reach across all facilities.

5. R&D PROJECT TRACKING

Maintain R&D projects including formula comparison, search and costing. Centralize the process of developing and selecting formulas to match a customer requirement.

6. SIMPLIFIED CONTROL SYSTEM INTEGRATION

Stream data to other systems, with instant insight into actual production results on-hand in real-time. Whether the system is a simple handheld, intelligent dispensing system or sophisticated PLC, Vicinity has you covered.

7. PROPOSED COST ANALYSIS

Review potential cost changes to formulas for finished goods by maintaining a "Proposed Cost Schedule". As material costs are anticipated, get ahead of the curve by revaluing production costs using these anticipated material costs.

8. HOSTED IN THE CLOUD

No need for servers on premise. Vicinity can be hosted in the cloud reducing investment in hardware and software costs on upgrades.

9. SSRS REPORTS

Reports are built on the industry standard MS SQL Server Reporting Service (SSRS) allowing reports to be viewed in a browser, on a mobile device or at a workstation.

10. AUTOMATED LAB CALCULATIONS

Any calculation driven from material specifications can be viewed during formula entry and assist the formulator in developing a formula based on desired specifications. Examples include nutritional analysis, material composition and industry-specific formulaic values.

11. AUTOMATED GHS/SDS

Streamline the authoring of GHS/SDS, eliminating the labor and costs involved in producing a GHS/SDS. Each formula GHS/SDS can be generated on demand or a version can be approved by the lab and archived for subsequent distribution. Once done, the GHS/SDS can be pulled on demand by authorized users within Vicinity, your ERP system or over the Internet. Hazard categories can be assigned by a compliance officer or automatically calculated by a number of third-party services.

12. COMPREHENSIVE PRODUCTION SCHEDULING/MRP

Dramatically reduce investment in safety stock without the risk of coming up short. By assisting in developing, maintaining and exploiting your master production schedules, we help increase scheduling accuracy and reduce inventory levels.

13. PRODUCTION CALENDAR

Visualize the production schedule on an Outlook or Google calendar. Manipulate start and stop dates and reassign to available equipment with drag and drop functionality.

14. CERTIFICATE OF ANALYSIS GENERATION

Automatically generate, store and forward the Certificate of Analysis for any customer and lot for raw materials or finished goods.

15. POWERFUL BUSINESS INTELLIGENCE

VicinityView allows a user to query data in real time by selecting columns and filtering rows without programming or report writing. Sorting, grouping and totaling are all powered by drag and drop technology. All data can be exported to Excel for further presentation.

16. MICROSOFT DYNAMICS INTEGRATION

Microsoft Dynamics is at the core of Vicinity. Sharing CRM, inventory, sales and purchasing data rounds out Vicinity to be a world class ERP solution.

17. QC TEST BY PROCESS

Track QC test results at every stage of the manufacturing process and resolve formulation or production problems faster.



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“Vicinity displayed a thorough understanding of formulaic weights and measures. We are confident that Vicinity will step in to address our process manufacturing needs, including variance and yield calculations, while not having to keep everything broken down into the smallest common denominator. Overall, we expect it will enhance our ability to procure, inventory, and sell in case size and value with Dynamics.”

Mike J. de Bellefeuille,
Director of Purchasing/Human Resources, *Duke Food Productions.*

“In many ways, Vicinity Manufacturing made us better. We’re able to predict batches, we have product ready for our customers ahead of time, and our lead times are even shorter. We are just much more efficient.”

Donna Sullivan,
Manager of Production and Quality, *Epoxy Technology*

“The adhesives we sell come in two parts (resin + hardener). Making the two ingredients separately but shipping them as a kit was a special challenge, but we were able to use flexible Vicinity Manufacturing software, plus some Microsoft Dynamics GP customizations, to do what we needed.”

Mike Gilbert,
Owner of *Software Leverage Inc.* and IT Consultant at *Epoxy Technology*

“To show how productive we can be with Vicinity Manufacturing’s solutions, we only have four people managing the production of 53 plants. Controlling such a large volume requires similar language and great communication, something that Vicinity’s all-encompassing solutions provide to us at Darifair.”

Jason Bell,
Director of Technology, Communications and Marketing at *Darifair*

Our Testimonials



“Our business had grown more complex and our software wasn’t working the way we worked. Vicinity Manufacturing got us back on track with the right manufacturing module for Microsoft Dynamics GP.”

Jamey Kirsch,
Executive Director of Material and Operations Planning, *Clabber Girl*

“It’s nice to know we have Microsoft and Vicinity in our corner. When we needed help the most they were there. We are now able to focus our attention on our most important task — serving our customers.”

Frank Auman, Sr.
VP., *House of Cheatham*

“The capabilities within Vicinity will benefit our company by organizing procedures and automating manual operations. With this enhancement to our overall processes, we aim to improve efficiencies on both the production floor and in our offices.”

Dan Denson,
Vice President of Information Management at *National Tobacco*

Vicinity Manufacturing™ develops software exclusively for the process manufacturing industry. Vicinity software for formula manufacturing increases operational efficiency and reduces costs by automating and integrating critical information along the supply chain. Vicinity with Microsoft Dynamics® enables manufacturers to meet fluctuating demands of customer requirements for quality, delivery and price.

Vicinity integrates exclusively with the Microsoft Dynamics® suite of financial and distribution products. The Vicinity solution is a vertically-specific solution written to address the key requirements inherent to process manufacturing. Vicinity streamlines the conversion of raw materials to finished goods, addressing Formula Management, Batch Ticket Processing, QC Results & Testing, Lot Tracking, Recall, Compliance Documentation, GHS, CoA, Country of Origin, Master Production Scheduling, MRP, Batch Yield Analysis, and Inventory Control. Vicinity with Microsoft Dynamics creates a seamless and comprehensive ERP solution for batch manufacturing.

As a Microsoft Certified Partner, Vicinity Manufacturing has provided industry-leading solutions for batch manufacturing for over a decade. Our clients span across four continents and are comprised of manufacturers from the food, beverage, chemical, paint, coatings, cosmetic, and pharmaceutical industries. Vicinity is available as an onsite application or monthly subscription.



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